Terms of Reference for the Climate and Health Advocacy Network (CHAN)

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Definition

Terms of Reference (TORs):
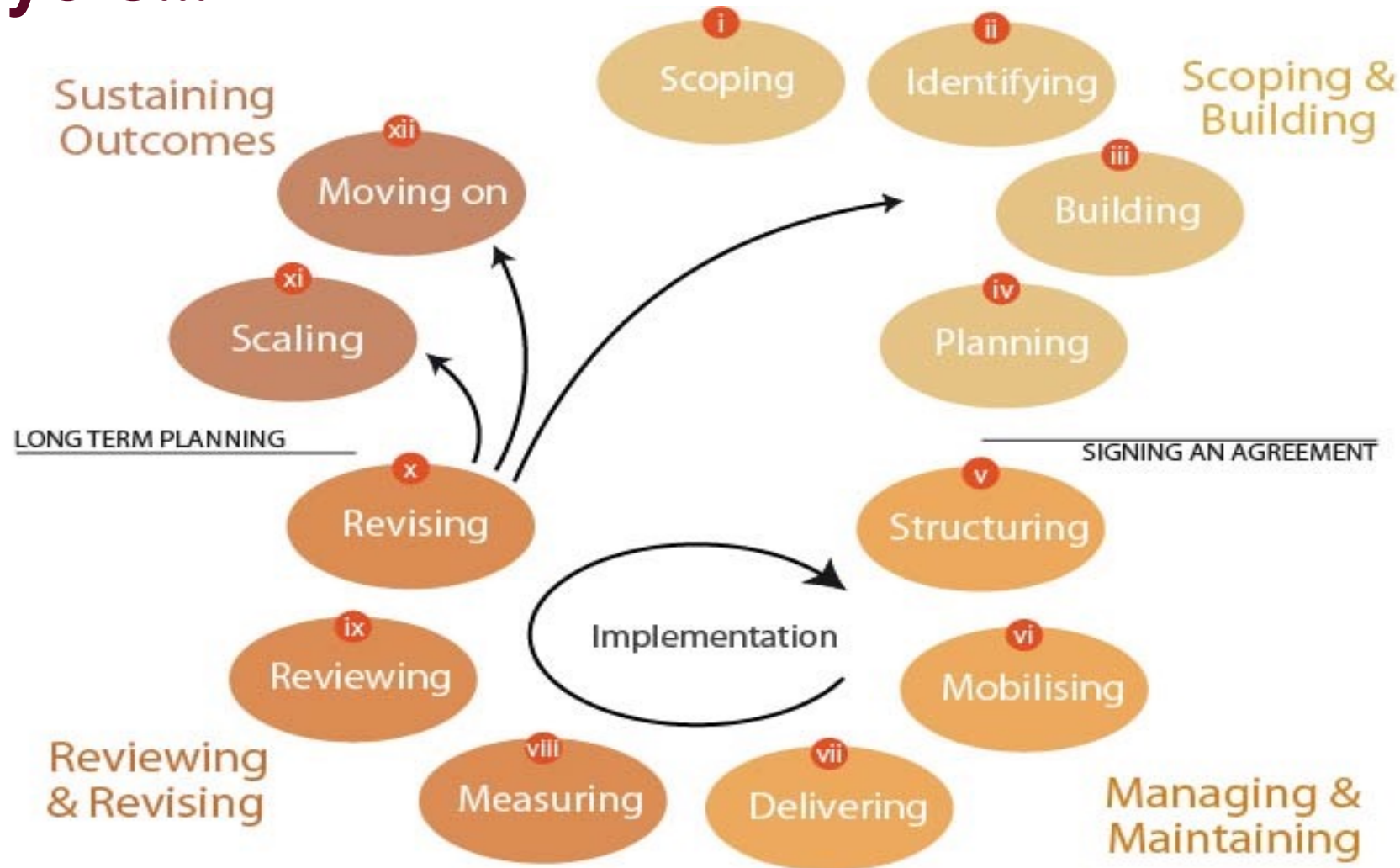**The purpose, scope, and structure of the CHAN**

Climate and Health Advocacy Network (CHAN)

- **A Network is a form of partnership with shared objectives**

- **Spectrum of partnerships:**
- **Network --> coalition --> alliance --> partnership, joint venture**

The Public Private Partnership / Network Lifecycle...

© The Partnering Initiative

The Rhetoric

- **Multi-sector collaboration**
- **All of society action**
- **Public private partnerships (PPPs)**
- **Network for …**
- **Alliance for…**
- **Coalition for….**

HOW TO JOIN UP THE SILOS?

Many levels in building coalitions/ Networks for climate and health

Health and Community: Academia, NGOs, Churches, sport, Media & comms

Conflicts of interest: Fossil fuels Tobacco

Within Health: hospital, primary care, public health, private care…

Health and rest of government: environment, urban planning, agriculture, disaster and emergency, transport, finance…

EarthMedic EarthNurse
Promoting Health of People and Planet Together

Joining up the Silos: What works?

- **Money works!**

- **Shared objectives**

- **Going to meet others in different sectors**

- **Mandates**

- **Health arguments/ data**

- **Re-framing - put other's interests first**

- **Training in health diplomacy, negotiations, partnership**

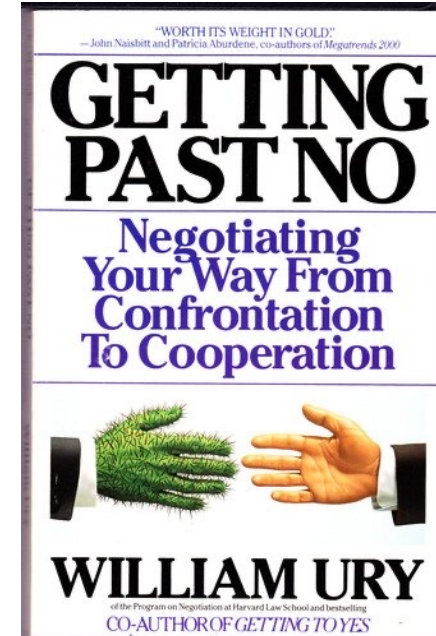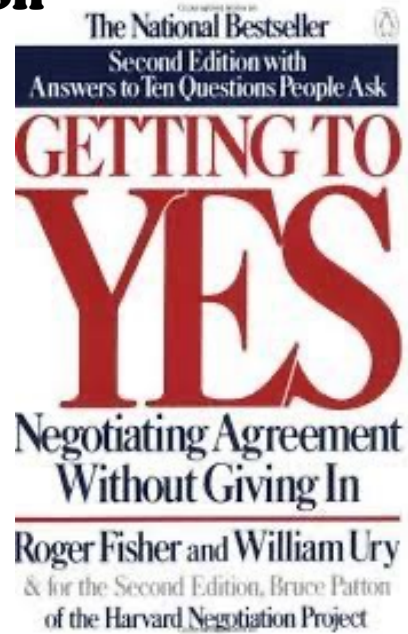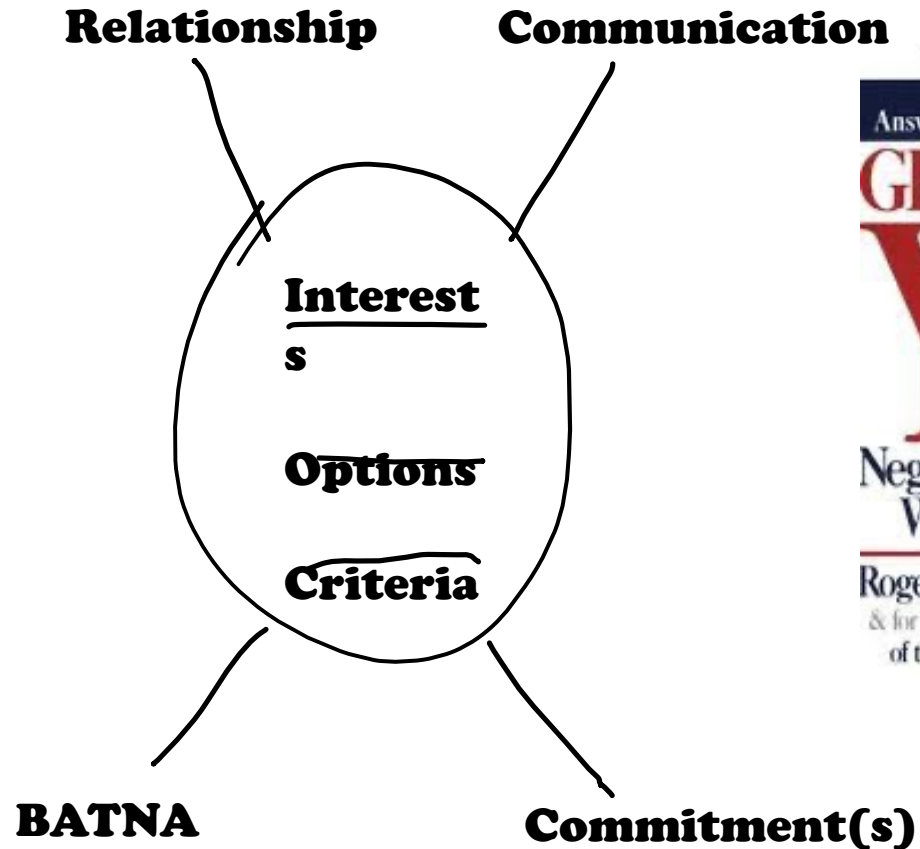# Insights re. building networks

- **People are not wired to collaborate!**
- **Its not organizations that collaborate; it is people in organisations**
- **Seek not only your own interests, but also the interests of others (Phil 2:4)**
- **Listening and replaying/ acknowledging and validating**
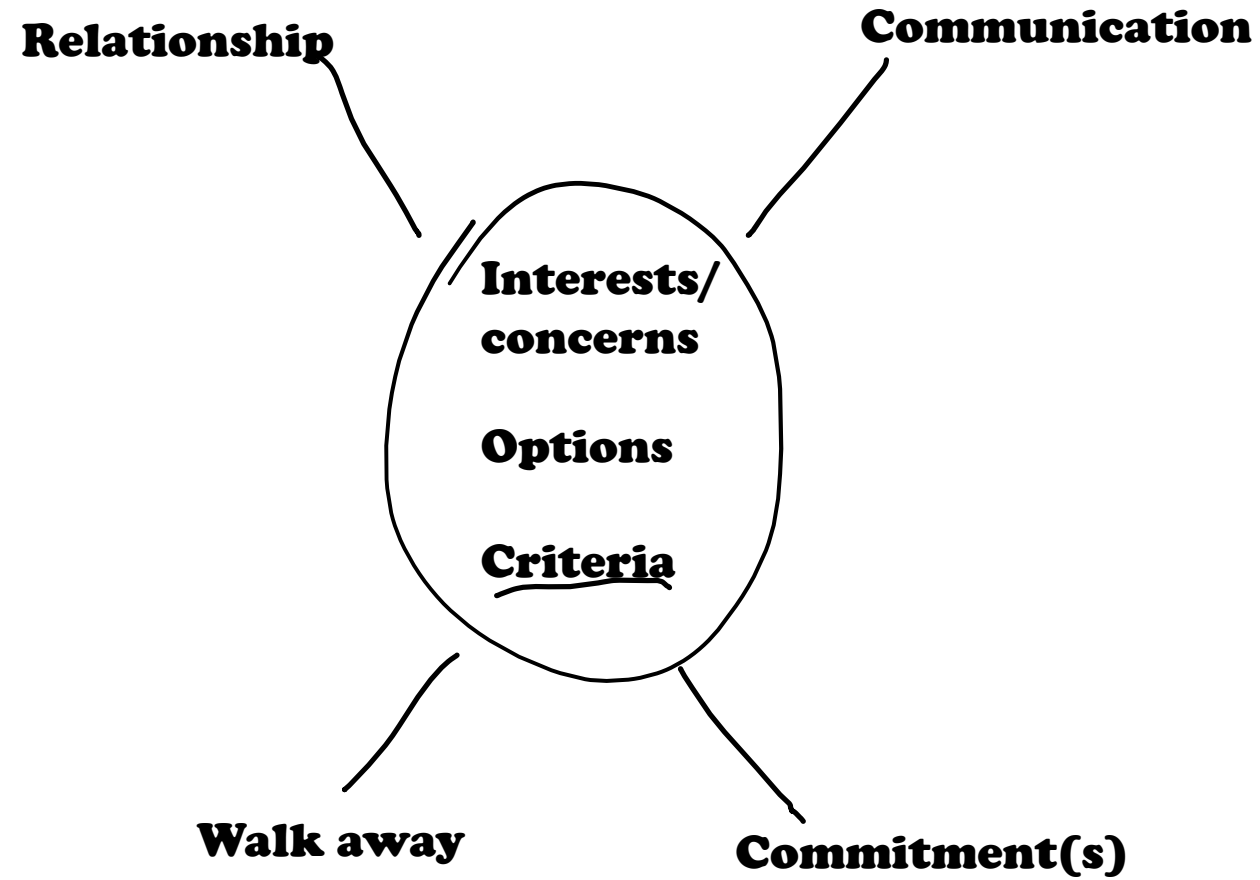- **Communication and relationship are the keys to the 'circle of power'**

7-point negotiation framework

Relationship   Communication

Interests

Options

Criteria

BATNA   Commitment(s)

Home - CMPartners

Relationship

Communication

Interests/
concerns

Options

Criteria

Walk away

Commitment(s)

Home - CMPartners

Public/Private/Civil Society Partnerships

Delivery and cost effectiveness

Innovation

A cross-sector partnership is:

- An on-going working relationship between **organisations from different sectors**

- **Combining their resources** and competencies

- **Sharing risks and reward**

- Towards achieving **agreed objectives**

- While each achieving their own **individual objectives**

Sustainability

Complementary resources

Quality & Legitimacy